



Pieve d'Alpago, 18 December 2008

To our valued Customers

Re. : Price increase and phase out of ENERGY ECH 200 Series

Dear Customers,

after almost 10 years of successful production of ENERGY ECH 200, the right time has come to renew our product range and replace it with the new ENERGY FLEX series.

Due to the phase-out of its microprocessor and its consequent price increase and lack of availability, we are now forced to revise the prices of the old ENERGY ECH200 Series and schedule the date when their production will stop.

Moreover, thanks to the big success achieved with the NEW ENERGY FLEX Series (ST500 models are the pin-to-pin ENERGY ECH 200 replacement) we can guarantee a very quick replacement, keeping an high quality level and improving, at the same time, features and performances of your units.

Hence we invite you to take duly note of the following actions that will be taken in the near future for the aforementioned product series:

Price increase:

On any new order received, for despatch from **April 1st, 2009 on**, we will apply **6% price increase** on all ENERGY ECH 200 models

These controllers may be purchased at the current price, provided that your orders are despatched within March 31st, 2009 (please take into consideration that the lead time for ECH 200 is 3-4 weeks from order acknowledgment date).

Phase out:

ENERGY ECH 200 will be definitively **phased out as of March 31st, 2010.**

As of April 1st, 2010 these products will no longer be available so please take note that you could place a "last-buy" order starting from September 30th, 2009 and having despatch within March 31st, 2010.

Eliwell Staff remains at disposal for any further information or clarification you should require.

With our best regards.

Eliwell Controls S.r.l.

Marco Raffo

Eliwell Controls Srl

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Cod. Fisc.e P.IVA IT 00987080256 Reg. Impr. BL 00987080256 R.E.A: BL n. 87539 Cap. Soc. Euro 10.000.000,00 i.v.